## Essentials for a Successful Meeting (Information and Promotional Materials)



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## Essentials for a Successful Meeting

## BACKGROUND

Barry Webb was born into an evangelist's family on November 20, 1959, near Philadelphia, Pennsylvania. At age four he trusted Christ as Savior. At age 12 he surrendered his life to the Lord, and at 14, he preached his first sermon. He traveled with the Hal Webb Evangelistic Team when he could while growing up, and learned much about evangelism "first hand". He was active in the ministries of his local church. He graduated from Christian school in 1977 and traveled again with the Hal Webb Team. In September, Barry began four years of Bible college. He and Dr. Webb's associate's son Chris Babcock continued to travel in evangelism, on weekends and during summers. After college, they continued as a sec-ond-generation evangelistic team. Barry was ordained in June of 1981. On August 28, he married Cheryl Proper, a Pennsylvania pastors' daughter, whom he met at college. In September of 1981 these three formed Family Evangelistic Ministries Association. Chris married in 1983 and the two couples traveled together for six years until Chris died suddenly of a brain aneurysm on January 8, 1987. Barry and Cheryl have continued as The Barry Webb Evangelistic Ministries, Inc. They have two married daughters. Bethany and her husband are missionaries to the American Indians in Arizona. Rachel, and her husband are helping to plant a church in Shorewood, Illinois. The Webbs have seven grandchildren.

## PREPARATION

1- The best preparation for revival is PRAYER. There should be personal prayer; for self, church, the backslider, the lost. There should be corporate prayer meetings as well, to seek the power of God upon a campaign. Whatever the service, prayer is the key to its success!
2- PRAYER LISTS are helpful. God wants us to pray for people by name as he lays them on our hearts.
3- There should be VISITATION before the campaign. Make a list of prospects. People make plans in advance, so they need an advance invitation. Give your members good information about the meetings: (special music, puppets, ventriloquism, chalk art, etc.) to help them invite others. During the meetings, Barry will be happy to make visits with the Pastor, but would appreciate advance notice.

4- The Pastor can prepare for the campaign by his PREACHING, showing the need for self-searching and confession, urging attendance from the beginning of the campaign.
5- You can not overemphasize the need for EVERYONE to attend ALL the meetings. Christians should mark the dates on their calendars, to avoid conflicts. One week is short, with much to be accomplished; revival is not sudden, but is a progressive application of Gods' Word.
6- PERSONAL WORKERS should be trained and ready before the meeting begins. Make sure that you have decision cards available for the personal workers. Decisions should be recorded and followed up.

## ADVERTISING AND PUBLICITY

1- Order POSTERS and FLYERS before the meetings. Give the printer ample time. Distribute these before the meetings to the community.
2- A large SIGN or banner in front of the church helps folks know about the services, and visitors who come will know it is the right place.
3- Sometimes RADIO announcements are available. Take advantage of radio community bulletin boards.
4- NEWSPAPERS provide good publicity. Most will print an article about the campaign. We have provided a glossy photo and news release. Promotional photos are also available on our web site.
5- Take advantage of SOCIAL MEDIA opportunities. Encourage your people who use it to post information about the meetings. If you have a church web site, post an announcement about the meetings there.
6- OTHER FUNDAMENTAL CHURCHES in the area should be invited to attend when it does not conflict with their services. If you have a local pastor's fellowship, let the other preachers know about the services and encourage their support and attendance.
7- THE VERY BEST PUBLICITY POSSIBLE is word of mouth from your own people! Encourage them to use their phones, visit, and be enthusiastic! Don't take "no" for an answer!

## PROMOTIONS

The team does not sponsor its own promotions. We do not give away Bibles, CDs, books, etc. However, if a pastor wishes to use our recordings as promotions, we will be happy to sell them to the church at a reduced rate. Also, THE CHALK DRAWINGS THAT BARRY DOES IN THE

MEETINGS ARE AVAILABLE FOR USE AS PROMOTIONS. We suggest visitors be counted for the whole meeting. On the last night, the one with the most visitors all week chooses first; then the second; and so on.

## SPECIAL MEETINGS

1-We suggest a COMBINED SUNDAY SCHOOL. This allows the people to sample our ministry and encourages attendance. The entire Sunday School stays for the music and puppet program. Then Beginners and Primaries dismiss to classes. Juniors and above remain for the message.
2- Mrs. Webb can also teach JUNIOR CHURCH using songs, verses, Bible or Missionary stories, and puppets geared to the children.
3- During the preaching, Mrs. Webb conducts a nightly CHILDRENS' BIBLE HOUR for kids age 4 years-2nd grade to communicate the Bible to them on their level. Depending on group size and behavior, Mrs. Webb may need someone to help keep the children in order each night. You should line up volunteers for this. If Mrs. Webb does not need them after all, they may return to the service. One helper is often sufficient.
4- God has blessed our ministry in CHRISTIAN SCHOOL CHAPELS. We use puppets, ventriloquism, and music, in addition to preaching. If you have a school or schools nearby, contact them early about chapels. If you have a Christian school, we will be happy to hold chapels for all ages. Due to voice considerations, we prefer chapel times from mid-morning on.
5- CHRISTIAN SCHOOL REVIVALS- We hold chapels for each level of the school utilizing our specialties. We both attended Christian schools, and have valuable insight into the spiritual needs of the students.
6- A SEMINAR ON CONTEMPORARY CHRISTIAN MUSIC (CCM) is a helpful treatment of a "controversial" subject. We can present this at your request. The seminar takes $1 \& 1 / 2$ hours if done in one session, or it can be divided into three 30 minute sessions.
7- A SEMINAR ON PUPPETRY is also available. The one-hour seminar is backed by over forty years of experience in the field.

## OTHER SPECIAL MEETINGS

1- CHRISTIAN CAMPS- The team works well in summer camps. We use all of our ministries in camp. We also carry an extensive file of skits for use at camp fun times. We would be glad to hold the evening services and also teach morning Bible classes.

2- FAMILY VACATION BIBLE SCHOOL- This two-hour evening VBS replaces regular VBS and includes the whole family. The theme is Medieval. Church families are divided into two teams - Conquerors and Crusaders. A basic summary of the nightly schedule is as follows:
--A 45-minute opening rally that we conduct, featuring choruses, puppets, ventriloquism, and a part of a continuing chalk drawing.
--A 15-minute intermission for refreshments
--A 15-minute family Bible quiz - we conduct.
--A 45-minute class time - Mrs. Webb teaches the children 3rd grade and down, while Barry preaches to the juniors through adults. If you include nursery ages, you must supply that teacher.
3- VACATION BIBLE SCHOOLS- Our varied ministries suit us well for VBS. We adapt to most formats, but prefer a two-hour morning or evening VBS for age 3 yrs. - 6 th grade. It consists of the following basic schedule:
--A 45-minute opening rally we conduct, featuring choruses, puppets, ventriloquism, and an offering taken by the Pastor or director. --A 30 -minute intermission in two 15 -minute segments, your people run, in which age 3-2nd grade alternate with 3rd - 6 th grade children between refreshments and games or crafts.
--A 35 -minute class with 4 year olds through 2 nd grades meeting with Mrs. Webb for songs and etc., while 3rd through 6th grades meet with Mr. Webb for a Bible Quiz and message.
--A 10-minute closing rally for all ages in the auditorium to encourage the children to return the next day.

## MUSIC

1- We deliver a complete package of music in each service. PLEASE DO NOT plan other specials. Our equipment covers most of the platform, so a choir is often unseen. We provide service PRELUDES using recorded music from 30 minutes until 5 minutes before service. Mrs. Webb completes the prelude at the piano. We also provide the OFFERTORIES. 2- When Mrs. Webb is in the kid's class, WE NEED YOUR PIANIST TO PLAY THE INVITATION. They are free to select an appropriate song.
3- If your piano is out of tune, or it has been more than six months since it was tuned, PLEASE HAVE IT TUNED! This is important! Thank you!

4- Your SONG LEADER, should lead the singing in the services, but since our philosophy is to fit the program to the sermon, we prefer to choose the congregational songs. We provide order of service cards for those who need them. Mrs. Webb will be happy to play for the congregational singing, unless you prefer that your regular pianist play.

## SOUND SYSTEMS

We carry our own sound system with us. While some churches have good systems, we are more at home with our own. We will supply a feed to your system for recording and piping to nursery, but we request that your auditorium speakers be turned off to reduce feedback. Thank you!

## STANDARD ORDERS OF SERVICE

1-For combined SUNDAY SCHOOL programs, we suggest you have an opening (song, prayer, offering) Then turn the remaining time over to us.
2- Here is a standard EVENING PROGRAM:
Congregational Song
Prayer and Welcome (Pastor)
Special Music
Puppets, Ventriloquism, or Chalk drawing
Announcements and Offering (Pastor)
Congregational Song (Dismiss ages 4 yrs.-2nd grade to Mrs. Webbs' class)
Special Music
Message
3- The SUNDAY AM WORSHIP SERVICE order is the same as the PM service, minus the Puppets, Ventriloquism, and Chalk drawing segment.

## ADDED MINISTRIES TABLE

We produce music, puppet, and sermon recordings for sale. The funds go to reorder and produce new recordings, and to purchase ministry equipment. Since we make annual mission trips, we also place a missions display next to our recordings. It consists of a digital picture frame showing pictures of past trips, artifacts, and flags from various countries. We raise much of the support necessary for these trips by placing a contribution box on our table. Please tell us if you have stipulations regarding availability of these materials. We would appreciate a six-foot table for the display.

## NEEDS OF THE TEAM

1- ACCOMMODATIONS- We bring our own lodging in the form of a 39 foot fifth wheel travel trailer. It allows us a measure of privacy, and reduces lodging costs. It is our only place of residence. We need access to water and electricity. We carry hoses for water hook up. (about 100 ft .) We need two pole 110 v current. If you do not already have a $50-\mathrm{amp} \mathrm{RV}$ outlet, we usually run a 100 ft ., 6 -gauge, 4 wire cable into the church subpanel, install a $50-60-\mathrm{amp}$ double breaker, and wire in. We carry breakers for most power panels. You may want to install a 50 or 60 -amp line with 6 gauge, 4 conductor wire outside the building. Terminate it in a $50-\mathrm{amp}$ female plug. (figure below) We can plug directly into that.


Our sewage is self-contained, but if you have no sewage clean out, we usually let grey water run on the ground. If you have a septic clean out or access, we would like to empty our holding tank at week's end.
We would like to connect to your wireless Internet. If it is secured, may we have the access code? It allows us to get our E-mail. We have cell phones, so we do not need to use the church phone for calls.
We prefer to park as close as possible to the church. This facilitates practice, study, etc. May we also have a church key for ready access?
2- TRANSPORTATION- We will use our pickup truck.
3- MEALS- We provide our own meals in our fifth wheel. This best fits our schedule of study, practice, and work. We are happy to eat out on Sunday noon. Money for groceries can be provided, or our expenses will cover it.

## SERVICE TIMES

We suggest that the nightly services begin at 7:00. Earlier is also fine, but later can be problematic. We have a full program of music and specialties besides the preaching. Our services average from 1\&1/2 to 1\&3/4 hours long. We can shorten that time, if necessary, but that usually means cutting back on music and puppets. We also realize that sometimes a later starting time is needed. We will work with you. Please work with us.

## SPECIAL NOTE ABOUT CHALK DRAWINGS

It is ideal that for chalk drawings the room be as dark as possible. Light in the auditorium interferes with the colored and black light effects. It makes a BIG difference. If your auditorium does not have room darkening blinds or shades, it would be an immense help if you could find some way (cardboard, luan plywood, heavy black mil plastic, etc.) to block out the windows temporarily for the drawing nights. We realize that at certain times of the year this will not be a problem, but if it will still be daylight outside during our meetings with you, please take this detail seriously and try to prepare for this.

## FINANCES

We live entirely by faith. The team travels without any other form of income. We go to any size church on a love offering basis only! Most churches try to do their best for the Lord by accumulating a love offering for the team. Your people will respond more readily to this giving if this is explained before the meetings.

## CONCLUSION

These ideas have been proven successful. If you have questions or need more information, please write or call. Our desire is to be a help to the Pastor, a blessing to the church, and a means to win lost souls to Christ.
"For we preach not oursefves, but Christ Jesus the Lord; and ourselves your servants for Jesus' sake" II Corinthians 4:5

Your Servants for Souls,
Barry and Cheryl

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## NEWS RELEASE

The Webbs are a family evangelistic team based near Cumberland, Maryland. Barry is the son of a well-known evangelist, Dr. Hal Webb (now with the Lord.) Cheryl is the daughter of Rev. Clifford Proper, who pastored Baptist churches in Pennsylvania and New York before retiring. Together they make up a very unusual evangelistic team.

The Webbs have a variety of talents. First, they are accomplished musicians. In their meetings they sing solos and duets. Cheryl is an excellent pianist. Barry plays the Trombone as well as the Euphonium, Bass Trumpet, and Flugabone horns. Barry is also a ventriloquist, and has had over forty years of experience in the field of puppetry. He does all of the voices for the twenty puppets that travel with the team in their puppet castle stage. Some nights Barry will draw a chalk art picture, complete with background music, a dramatized story, and colored and black light effects. Mrs. Webb conducts a nightly children's Bible hour during the preaching time. There the children enjoy learning about the Bible through songs, verses, Bible stories, and puppets.

All of their talents work together to point to the most important facet of their ministry, the preaching of the Bible, God's Word. With all of these different ministries, there is surely something for everyone, young and old. The ministry of the Webbs will certainly bless and appeal to your whole family!

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